STERLING
INSURANCE

STERLING INSURANCE
ADDING VALUE

Sterling Insurance is a specialist underwriting agency offering a range of market leading insurance solutions exclusively to insurance brokers. Established under a division of International Underwriting Services in 2003 we have a strong track record in delivering niche insurance solutions to our clients. We pride ourselves on delivering quality service and only getting involved where we can add value. With offices in Sydney and Brisbane we service brokers around Australia.

NICHE PRODUCT OFFERINGS

We offer niche solutions for Liability and Professional Indemnity insurance. Our focus on Asbestos, Demolition, Mining, Energy, Railway, Waste, Fire Protection, Air Conditioning, Lifts/Escalators, Commercial Property Cleaners, Scaffolders, North American Exports, Importers, and Engineering risks is based on ensuring that our solutions add value and offer the cover you are seeking for your client, the Insured.

ADDING VALUE TO YOUR BUSINESS

Working closely alongside our valued insurance broking partners we consistently seek to add value. We pride ourselves on our customer service and prompt turnaround times allowing you to get on with what you do best. We provide brokerage on all placements and we do not charge fees unless you agree to us doing so. We only want to be involved if we can ADD VALUE which is why we will suggest an alternate market if we believe they can offer a better solution.

OUR PEOPLE MAKE THE DIFFERENCE

Our professional team's extensive experience and commitment to service has earned us a reputation as a market leader in all our areas of expertise. We have broad experience from both an underwriting and broking perspective which puts us in the unique position of understanding your objectives as an insurance broker and the support which you require.

WE'RE DIFFERENT

We are different from other agencies and wholesale brokers because:

- We are a Lloyd's Coverholder
- We deal exclusively with insurance brokers
- We focus on exceptional service
- We develop tailored solutions, as opposed to "off the shelf" solutions
- We provide up to 15% commission on all placements
- We do not charge fees unless you agree to us doing so
- We only want to be involved if we can ADD VALUE

CONTACT US

George Condell – National
georgec@sterlinginsurance.com.au
Phone 02 9950 4004 ***Mobile*** 0413 090 953

John Perks – QLD
johnp@sterlinginsurance.com.au
Phone 07 3514 9702 ***Mobile*** 0409 473 327

HEAD OFFICE

Level 8, 33 Berry Street
North Sydney, NSW, 2060

PO Box 286, North Sydney, NSW, 2059

Phone 02 9950 4000

Fax 02 9950 4001

WWW.STERLINGINSURANCE.COM.AU

AFSL 237880